

ATHE Level 3 Diploma in Business and Management

Qualification Number: 601/8701/3

Overview

The ATHE Level 3 Diploma in Business and Management is a 120 credit Ofqual Regulated Qualification equivalent to an A Level or Access to HE qualification. It has been designed for learners who wish to progress to a business or management degree and may not have the traditional entry qualifications usually required.

Modules

- Unit 1 Business Environment
- Unit 2 How Businesses and Organisations Work
- Unit 3 Business Communication
- Unit 4 Working in Teams
- Unit 5 Market Research
- Unit 7 Leading and Managing People
- Unit 8 Principles of Marketing and Sales
- Unit 9 Human Resources
- Unit 12 International Business

Entry Requirements

Candidates must hold/meet one or more of the criteria on the list below:

- 5 or more GCSEs at grades C and above or Grade 4 and above
- Other related level 2 subjects
- An equivalent professional qualification from a recognised institution.
- Mature students with a minimum of two years of relevant work experience may be considered.
- This course is designed for learners aged 19 and above.
- UK Versity will assess the level of English language proficiency if it is not your native language.
- IELTS 5.5 or equivalent qualification is preferred but not essential.

Assessment and Verification

All units within this qualification are internally assessed via assignments and externally verified by awarding organisation. There are no examinations in this course.

Course Material



Course materials, including presentations, hand-outs, assignment briefs and e-books are made available to enrolled learners. In addition to this, the learners will also receive the course handbook and tutorials via emails, in order to support the learning.

Online Learning

The learner sets their own pace for their learning and the courses are offered on an academic – year basis. Although our tutors encourage the learners to make progress monthly, this approach is flexible.

Progressions

Learners need 120 credits across six mandatory units for the ATHE Level 3 Diploma in Business and Management. This unit covers finance, customer service, planning, decision making, and operational control.

This unit focuses on leveraging resources for business success, emphasizing monitoring and utilization through technology and project management tools.

Examining the external environment's impact, this unit delves into an organization's marketing choices, ethical image, and cultural influence.

Emphasizing human resources, this unit educates learners on recruitment, performance management, and development within organizations.

Exploring effective teamwork, this unit covers team dynamics, motivation, leadership, delegation, influence, and interpersonal skills.

This unit concentrates on crucial written and oral communication skills applicable across various business contexts.

https://athe.co.uk/progression-routes/

Certification

The Diploma is issued by the ATHE – Awarding Organisation. UK Versity Online Limited (Number 889) is an accredited and approved delivery Centre for ATHE qualifications.

Key Facts

Awarding Body: ATHE

Course Duration: 12 - 16 weeks

Method of study: Full or Part Time / Blended/ Distance Learning

Qualification Level: 3

Disclaimer

We do everything we can to ensure that information on our website is correct. However, details may change, and we cannot accept responsibility for errors



or omissions. For more detailed information about the course visit https://athe.co.uk/athe-level-3-business-120-2023/